

White paper

Accounting services supplier profile for competitive tender selection



When we opened our doors, dinosaurs still roamed the Earth

Well, almost. It was 2008 — before Instagram, before Diia, before a smartphone in every pocket. We've kept the books of Ukrainian business ever since — and we've seen absolutely everything.

E.C.Consulting is accounting outsourcing and tax consulting for companies that want to hand their books to reliable hands and focus on their business. In 17 years we've guided hundreds of businesses through reporting — from newly registered sole proprietors to groups of companies with foreign capital.

We work **100% online**: no office to bring documents to, no paper, no couriers. For a tender selection that means predictability and flexibility — a team that has already seen your case, available from anywhere.

 **E.C.Consulting**

REGISTERED · ACTIVE

COMPANY REGISTER

Data from the Unified State Register of Legal Entities, Sole Proprietors and Public Organisations of Ukraine

E.C.Consulting LLC

REGISTRATION CODE (EDRPOU)
30964756

AUTHORISED CAPITAL
UAH 200,000

DIRECTOR
Oleksandra Tomashevska

PRIMARY ACTIVITY
69.20 — Accounting and auditing activities; tax consultancy

ADDITIONAL ACTIVITIES
63.99 — Other information service activities
69.10 — Legal activities

LOCATION
Kyiv, Ukraine

 **Subject of primary financial monitoring.** We comply with the law and value our impeccable business reputation.

Compiled from open State Register data

eccs.com.ua

Our registration data — open and transparent.

01 • A bit of history

In 17 years the market changed every year – and we stayed beside our clients at every turn. The dollar rate here is a counter of the era.

 2008 \$1 ≈ €5

Founded. Paper declarations, filing reports on foot at the tax office.

 2013–2015 \$1 ≈ €8–25

Business moves to **electronic reporting** – we're already there, helping clients not to fear it.

 2020–2022 \$1 ≈ €27–37

Full move **online**: remote bookkeeping, e-document flow, working with business through the hardest of times – without a pause.

 2026 • today \$1 ≈ €42

Full digital support: our own tools, English-language reporting, work with donor requirements and groups of companies.

02 • Who we serve

We don't specialise in one kind of client – which is exactly why we understand every kind. Here's who's in our portfolio.

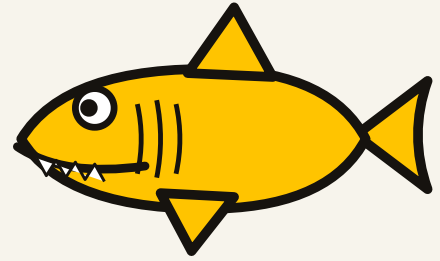


- **65%** Private companies
- **18%** Sole proprietors (FOP)
- **10%** Non-profits & civic organisations
- **7%** Foreign-owned companies

Why this matters for a tender. Experience with NGOs means we know reporting under donor requirements. Experience with foreign capital means we prepare reporting in English and understand parent-company requirements. And private business of every size means we'll guide you at any stage of growth.

O3 • Seen it all

Even sharks. There's no industry whose books would catch us off guard.



A few of the fields we've worked in:

Retail (wholesale & retail)

Manufacturing

Services

IT & digital

HoReCa (cafés & restaurants)

Construction

Real estate & rentals

Transport & logistics

Media & advertising

Wholesale distribution

Beauty & wellness

NGOs, grants & donor projects

Foreign-owned companies

O4 • What we do

The full accounting cycle — from source documents to reporting for the state and your management.

Accounting & tax

Full cycle on any tax system, including manufacturing, warehouse and VAT.

Reporting

Preparation and filing of tax, financial and statistical reporting to state authorities.

Payroll & HR

Salary calculation, HR records and employee reporting.

Management reporting

Clear reports for management — to see the real picture of the business.

Groups of companies

Running several entities of one structure as a single whole, without chaos between legal entities.

Work with donors

Accounting and reporting under grant and donor-program requirements, in their format.

English-language reporting

Reports and communication in English — for foreign capital and international partners.

Consulting

Tax planning, business structuring, audit and inspection support.

05 • Volodya — our document generator

We don't just keep books — we build our own tools to do it faster and more accurately.

Volodya is E.C.Consulting's own development: a generator of source documents for sole proprietors and companies. It creates invoices, acts, delivery notes and the income ledger, processes bank statements and manages document flow with statuses.

For you this means:

- ◆ **Speed.** An invoice or act in minutes, not half a day.
- ◆ **Fewer errors.** Automating routine reduces the human factor.
- ◆ **Transparency.** All documents in one place, with history and search.
- ◆ **Tech-savvy.** A team that builds tools, not one that fears them.



O6 • Data security

Your financial data is a matter of trust. We take it seriously – and for a tender selection it's often the decisive criterion.

- ◆ **Non-disclosure agreement (NDA)** – from the first day of cooperation.
- ◆ **Role-based access control** – only those who need it for their work can access your data.
- ◆ **Client data isolation** – one client's data is never mixed with another's.
- ◆ **Secure storage** – modern infrastructure with access control at the database level.
- ◆ **Controlled document flow** – e-documents instead of paper that's easy to lose or copy.
- ◆ **Minimum people in the loop** – the fewer hands touch the data, the safer it is.

Specific confidentiality terms are fixed in the contract and NDA under your organisation's or donor's requirements.

07 • 100% online — and that's your advantage

We have no office to drive documents to. We work from anywhere — and that makes us faster, more flexible and more cost-effective for you.

- ◆ **Geography is no limit.** We serve clients across Ukraine and abroad — you don't need to be nearby.
- ◆ **Continuity.** We carried businesses through COVID and the full-scale war without a pause — the remote model held.
- ◆ **Modern tools.** E-documents, e-reporting and our own Volodya — everything to work online without losing quality.
- ◆ **You don't pay for our office.** The price is specialists' work, not rent for square metres.
- ◆ **No paper, no couriers.** Document flow online — faster, cheaper, greener.

08 • Why our tender proposal wins

For competitive selection, what matters is not a promise but predictability. Here's what we deliver.

- ◆ **17 years and every industry.** We've already seen your case.
- ◆ **English-language reporting.** For foreign capital and donors.
- ◆ **Donor experience.** Reporting under grant requirements.
- ◆ **Our own technology.** The Volodya document generator.
- ◆ **Data security.** Confidentiality and an NDA from day one.
- ◆ **Transparent terms.** Fixed packages or an honest individual quote.



09 • Frequently asked by tender committees

— You're remote — is that reliable?

Yes. We're 100% online, and this model proved its resilience: we carried clients through COVID and the war without a pause.

— Do you work with foreign capital and in English?

Yes. We prepare reporting and communicate in English, and understand parent-company requirements.

— Do you have experience with donors and grants?

Yes. We keep accounts and report under grant and donor-program requirements, in their format.

— What about data security?

NDA from day one, role-based access control, isolation and secure storage of data.

— How is the price formed?

Fixed packages for typical profiles or an honest individual quote from a brief — no hidden add-ons.

— What if the volume grows?

We scale flexibly: more volume means revising the package, not changing the team or stopping work.

10 • How we work

1 **Introduction & assessment**

A brief, an estimate of scope and the state of your books – so we can quote honestly.

2 **Proposal & terms**

A fixed package or an individual quote for your profile.

3 **Onboarding**

Handover of records, access, contract and NDA – a stress-free start.

4 **Bookkeeping & support**

Regular reporting on time, online communication, inspection support and consulting.

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